

# KANSAS CCIM CHAPTER BROKER ESTATE BUILDING



## LEARN THE TECHNIQUES OF WEALTH BUILDING WITH COMMERCIAL REAL ESTATE

### TOPICS COVERED

- Goals for your Real Estate Portfolio
- Alternative Ways to use Real Estate Exchanges
- The Use of Various Types of Real Estate Options
- How to Work with Banks to Buy More Property
- How to Enhance your Ability to Sell through Creative Seller Financing
- Increase your Wealth with Real Estate Formulas

### EVENT DETAILS

**WHO:** John P. Brennan and Gary Vandenberg  
**WHERE:** The Drury Broadview  
**WHEN:** Sept. 28-29, from 8:45 am to 5:00 pm  
**PRICE:** \$200 for CCIM members  
\$250 for non-members  
Breakfast (8:00 am) & Lunch are included

\*Drury room block available for out-of-towners

**Questions? Contact Rod Stewart at 316-992-5246**

The Kansas CCIM Chapter is committed to offering the best in education, networking and technology. For information on upcoming events or to learn more, please visit our website: [www.kansasccim.com](http://www.kansasccim.com)

**CONTACT MEGAN HENLEY AT 316-263-3167 TO SIGN UP**

**"Broker Estate Building is a life changing experience."**

- Tyler Nepote, CCIM member

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## JOHN P. BRENNAN S.E.C., CCIM

John is President of The Brennan Company, a full service commercial real estate investment firm, and has over 37 years of experience in owning and serving as managing partner of numerous commercial and real investment properties and ventures in the DFW Metroplex.

John is a Certified Commercial Investment Member (CCIM) member of the Society of Exchange Counselors (SEC), Certified Public Accountant (CPA - Ohio non - practicing), 2015 President of The SEC, served on the SEC Board of Directors from 2008 through 2016 and is an accredited Broker Estate Building Course Instructor.



## GARY VANDENBERG, S.E.C., CCIM, ALC

Gary assists select investment clients with their commercial sales and acquisition needs and in finding suitable 1031 replacement properties nationwide. His membership in the Society of Exchange Counselors (SEC) and the National Council of Exchangers provides him with access to replacement properties not found on traditional internet sites. He is well known for his creative structuring of real estate transactions.

Gary is a Certified Commercial Investment Member (CCIM) and an Accredited Land Consultant (ALC). He twice served as President of the Michigan Chapter of the Realtor's Land Institute and is a past Michigan Marketer of the Year award winner. He has served on the national Executive Council of the Realtor's Land Institute.

## UPCOMING EVENT: INVITATIONAL MARKETING SESSION

**WHERE:** The Drury Broadview  
**WHEN:** Thursday, Sept. 30, from 8:30 am to 5:00 pm  
**PRICE:** \$50 for CCIM members | \$75 for non-members  
Breakfast (8:00 am) & Lunch are included

Course will provide 9 hours of the 12 needed for KS Real Estate Continuing Education

### THANK YOU TO OUR PLATINUM SPONSORS



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